LABORERS' AND RETIREMENT BOARD EMPLOYEES' ANNUITY AND BENEFIT FUND OF CHICAGO

FULL-SERVICE INVESTMENT CONSULTANT RFP ISSUED FEBRUARY 1, 2017 Q&A DOCUMENT

1. How many manager searches have been conducted over the last 3 years?

10.

2. Can you please provide the current fee being paid for investment advisory services?

Not applicable. LABF seeks the most competitive fee available.

3. Can you please provide a sense of the number of private market partnerships (Private Equity, Real Estate, Private Debt and Real Assets) you expect to evaluate in a given year?

LABF staff will work in conjunction with the investment consultant to determine the anticipated/recommended pace of future commitments to private partnerships given LABF's asset allocation, cash flow needs, risk tolerance, etc.

4. Can you please indicate how likely LABF is to make a change in consultant?

LABF cannot speculate as to the likelihood. The RFP is an open competitive process. A fair and complete evaluation of the responses will be conducted to determine the outcome of the search.

5. Can you please provide the reason for the issuance of this RFP?

LABF is interested in evaluating its available options to ensure that it partners with the investment consultant that provides the most value and best fits LABF's overall needs.

6. Is the incumbent consulting firm allowed or encouraged to rebid?

By law, LABF must conduct open searches for investment consultants. All qualified firms are invited and encouraged to respond.

7. How long has the incumbent consultant been with your plan?

Since July 2010.

8. When was the last time the plan issued an RFP for provider services, such as custodial services?

December 2012. No custodial services search is currently planned.

9. Is the scope outlined in the RFP consistent with the current consultant's contract? If not, what items are different?

Yes.

- Are there specialty consulting firms being used? If so, who and for what asset classes?
 No.
- 11. Do you anticipate making any changes to the asset allocation of the fund? Are you considering any new asset classes?

LABF expects the investment consultant to provide a recommended asset allocation for consideration. LABF staff will work in conjunction with the investment consultant to determine the final asset allocation that will be recommended to the Board.

12. What is the most important investment issue the fund is currently facing?

Negative cash flow, largely due to inadequate contributions, is the biggest challenge. LABF currently liquidates over 10% of its portfolio on an annual basis to supplement the contribution shortfall. Legislation designed to address this issue is currently pending before the Illinois General Assembly.

13. What is the funding ratio of the plan?

As of December 12/31/2015, 52.99% (Actuarial basis).

14. Please provide a copy of your 2017 meeting schedule in which the investment consultant would be expected to attend. Please include workshops dates in scheduled.

The list is available at <u>http://www.labfchicago.org/agendas-minutes/2015-meeting-dates/</u>

15. Would you be willing to share a list of current Board members?

The list is available at <u>http://www.labfchicago.org/retirement-board/the-retirement-</u> <i>board/

16. Would you be willing to provide a copy of your current Manager Roster and their market values?

See "LABF Portfolio" Attachment.

17. Are the alternative investments fund-of-funds, limited partnerships, directs?

LABF invests in alternatives (i.e. private equity, real estate and hedge funds) both directly and through fund-of-funds vehicles.

18. How many quarterly and monthly reports are required?

LABF requires a monthly summary performance report and a quarterly detailed performance report (including alternative investments).